

# Established Fence, Deck, and Railing Company

IN



**Asking Price:** **\$1,100,000** **Cash Flow:** **\$520,000**

Gross Revenue:	\$1,800,000	Inventory:	N/A
EBITDA:	N/A	Real Estate:	\$1,200,000*
FF&E:	\$0	Established:	N/A

\*not included in asking price.

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Indiana Business Advisors

 317-406-6432 (tel:317-406-6432)

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## Business Description

For sale due to Owner retirement is one of the premier, full-service fence, deck and railing companies in Central Indiana, located in a consistently growing area and offering products that are continually in high demand.

The company is dedicated to providing exceptional quality service for residential and commercial properties, and by doing so, has established a superior reputation in its service area. It offers a variety of fence styles and materials, such as ornamental aluminum fencing, ornamental steel fencing, vinyl fencing, PVC fences, chain link, estate gates and access control. It has an established base of reliable direct suppliers with negotiated terms and discounted price points.

Sales have increased the last three years, and 2021 is on pace to exceed 2020 by approximately 40%.

In the small-business world, you seldom run across businesses that run efficiently with documented well-conceived processes. This business understands its business, executes its plan and consistently delivers and attracts customers to its product and service offerings. Moreover, the business is in the enviable position of turning business away due to capacity

limitations. A skilled operator with a growth plan and strong management acumen can capitalize on a business that is poised for expansion.

For a qualified buyer, this is a very SBA-financeable business due to its organization, solid sales and cash-flow performance. SBA lenders will gladly entertain a finance package.

## Attached Documents

 N1999 Confidential Busin... (<https://images.bizbuysell.com/shared/listings/188/1886067/370d8d39-990f-497c-9468-67c9540ff062.pdf>)

## Detailed Information

<b>Real Estate:</b>	Owned Not included in asking price
<b>Building SF:</b>	N/A
<b>Employees:</b>	8
<b>Facilities:</b>	The Seller owns the real estate and is willing to sell the real estate for fair market value or lease it for terms to be negotiated. The equipment is in excellent working order. A detailed list of assets included in the sale is available upon request.
<b>Support &amp; Training:</b>	The Seller is willing to train and transition the Purchaser for a mutually agreeable time period immediately following closing. There are eight full-time employees and numerous 1099 contractors. With the exception of the Seller, employee turnover is not anticipated as a result of a sale.
<b>Reason for Selling:</b>	Owners are nearing retirement.
<b>Business Website:</b>	<a href="http://indianabusinessadvisors.com.replynow.ontraport.net/NDA">http://indianabusinessadvisors.com.replynow.ontraport.net/NDA</a> ( <a href="http://indianabusinessadvisors.com.replynow.ontraport.net/NDA">http://indianabusinessadvisors.com.replynow.ontraport.net/NDA</a> )

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